

Director Sought for Food Processing Business Incubation Program

Key position providing technical assistance, industry connections, and program leadership to help small food and beverage manufacturing businesses grow to reach wholesale markets.

The Finger Lakes Regional Prosperity Network (FLRPnet) and Cornell Cooperative Extension (CCE) of Tompkins County are partnering to pilot a food manufacturing sector development program. The Director of the Food Processing Business Incubation Program (FoodBIP) is responsible for developing, implementing and managing a dynamic outreach and technical assistance network. The Director will also curate an online database, adding current resource information such as co-packer capacity, distribution networks, companies offering package design, etc. FoodBIP is a business development program, targeting farm-based and factory-based food and beverage manufacturers. By connecting businesses with regional assets and technical assistance, FoodBIP will create an entrepreneurial ecosystem for the food sector and a regional identity as a good place to grow a food manufacturing business. Program goals include creating good jobs and careers, and fostering business investment in this rural region.

Ideal candidate will have food manufacturing knowledge, economic development experience, and commitment to revitalization of the Finger Lakes region of Upstate New York. You must be an organized self-starter with the ability to develop and manage an innovative program to help small food and beverage processors expand to reach regional wholesale markets. You must thrive on connecting with business people to help them succeed. The initial contract is for a one year 0.8 FTE position serving Chemung, Schuyler, Steuben, and Tompkins counties of New York. (We currently seek additional funding to make this full-time.) The position is based in Ithaca, however the Director may operate flexibly out of other locations in the region. The success of the pilot program will determine future expansion to a full-time position serving an expanded region. Salary for .8FTE is about \$55,000.



To Apply

A link to the full position description and application process is available at: <http://ccetompkins.org/jobs> . The posting will remain open until we have a suitable pool of candidates. If you need assistance with the application process, please contact CCE Human Resources at 607-272-2292. Inquiries about the position are highly encouraged and may be directed to Martha Armstrong of FLRPnet and TCAD at (607) 273-0005 or marthaa@tcad.org.

FLRPnet and Cornell Cooperative Extension are equal opportunity employers. All employment is decided on the basis of qualifications, merit and business need. We celebrate diversity and are committed to creating an inclusive environment for all employees and program participants.